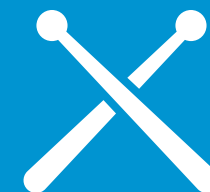
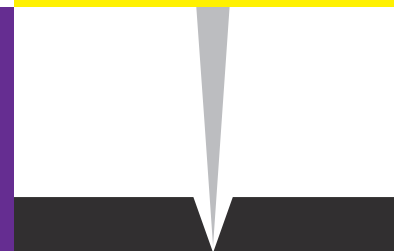
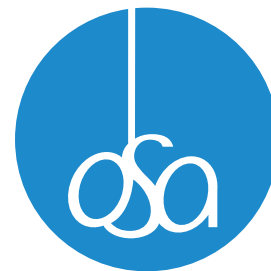


OSA TARIFF  
OF ROYALTIES

# CLASSICAL MUSIC CONCERTS

Valid as of 1/1/2020



## Scope of the tariff



This tariff is used to calculate the royalties for the granting of a license (consent) for the performance of musical works with or without lyrics performed live by performers at concerts in the field of classical music. This tariff does not apply to the performance of musical works in the field of popular music.

## Tariff A and tariff B

The rates listed in this tariff are in tariff A. This rate applies if the operator fulfills its obligations properly and in time. Proper fulfillment of obligations means sending an application for permission to operate OSA works no later than 5 days before the organization of music production, sending a list of musical works (playlist) that will be used in the production before the organization or within 15 days of the music production. The list of used songs must include the full names of the songs, including the names of the authors and, in the case of lyrics, the names of the authors of the lyrics. Furthermore, the operator may not have overdue liabilities towards OSA at the time of issuing the draft license agreement and must meet their other obligations on a regular basis by the due date and in accordance with the Copyright Act. Tariff B applies if these conditions are not met. Tariff B is 1.28 times tariff A as specified in this tariff. Rates are without VAT.

## MR - Minimum royalty

minimum royalty in a municipality with up to 1,000 inhabitants	minimum royalty in a municipality from 1,000 to 80 thousand inhabitants	minimum royalty in a municipality with over 80 thousand inhabitants
CZK 393.60	CZK 472.31	CZK 524.79

### Table for calculating the amount of royalties

The royalty is determined by the total number of spectators and the average admission fee.

Average admission fee exclusive of VAT	CZK 0–50	CZK 51–100	CZK 101–150	CZK 151–200	CZK 201–250	CZK 251–300	CZK 301–350	CZK 351–400	CZK 401–450	CZK 451–500	CZK 501–600	CZK 601–700	CZK 701–800	CZK 801–900	CZK 901–1,000
Number of persons up to															
<b>50</b>	MAO	CZK 675	CZK 1,013	CZK 1,350	CZK 1,688	CZK 2,025	CZK 2,363	CZK 2,700	CZK 3,038	CZK 3,375	CZK 4,050	CZK 4,725	CZK 5,400	CZK 5,750	CZK 6,000
<b>100</b>	CZK 675	CZK 1,350	CZK 2,025	CZK 2,700	CZK 3,375	CZK 4,050	CZK 4,725	CZK 5,400	CZK 5,750	CZK 6,000	CZK 7,200	CZK 8,400	CZK 9,600	CZK 10,000	CZK 10,500
<b>150</b>	CZK 1,013	CZK 2,025	CZK 3,038	CZK 4,050	CZK 4,500	CZK 5,400	CZK 6,300	CZK 7,200	CZK 7,450	CZK 7,875	CZK 9,450	CZK 11,025	CZK 12,150	CZK 12,600	CZK 13,500
<b>200</b>	CZK 1,350	CZK 2,700	CZK 3,600	CZK 4,800	CZK 6,000	CZK 6,300	CZK 7,350	CZK 8,400	CZK 9,450	CZK 10,500	CZK 10,800	CZK 12,600	CZK 14,400	CZK 16,200	CZK 18,000
<b>250</b>	CZK 1,688	CZK 3,375	CZK 4,500	CZK 6,000	CZK 6,563	CZK 7,875	CZK 9,188	CZK 10,125	CZK 10,500	CZK 11,250	CZK 13,500	CZK 15,750	CZK 16,875	CZK 18,000	CZK 18,750
<b>300</b>	CZK 2,025	CZK 3,800	CZK 5,400	CZK 6,300	CZK 7,875	CZK 9,450	CZK 10,050	CZK 10,800	CZK 12,150	CZK 13,500	CZK 16,200	CZK 16,900	CZK 19,000	CZK 20,250	CZK 22,500
<b>400</b>	CZK 2,700	CZK 4,800	CZK 6,300	CZK 8,400	CZK 10,500	CZK 10,800	CZK 12,600	CZK 14,400	CZK 16,200	CZK 18,000	CZK 19,500	CZK 21,000	CZK 24,000	CZK 27,000	CZK 30,000
<b>500</b>	CZK 3,375	CZK 6,000	CZK 7,875	CZK 10,500	CZK 11,250	CZK 13,500	CZK 15,750	CZK 18,000	CZK 20,250	CZK 21,400	CZK 22,500	CZK 26,250	CZK 30,000	CZK 33,750	CZK 37,500
<b>600</b>	CZK 4,050	CZK 7,200	CZK 9,450	CZK 12,600	CZK 13,500	CZK 16,200	CZK 18,900	CZK 21,600	CZK 22,100	CZK 22,500	CZK 27,000	CZK 31,500	CZK 36,000	CZK 40,500	CZK 45,000
<b>700</b>	CZK 4,200	CZK 7,600	CZK 11,025	CZK 13,400	CZK 15,750	CZK 18,900	CZK 22,050	CZK 22,700	CZK 23,625	CZK 26,250	CZK 31,500	CZK 36,750	CZK 42,000	CZK 47,250	CZK 52,500
<b>800</b>	CZK 4,800	CZK 8,400	CZK 12,600	CZK 14,400	CZK 18,000	CZK 21,600	CZK 22,900	CZK 24,000	CZK 27,000	CZK 30,000	CZK 36,000	CZK 42,000	CZK 48,000	CZK 54,000	CZK 60,000
<b>900</b>	CZK 5,400	CZK 9,450	CZK 13,000	CZK 16,200	CZK 20,250	CZK 21,950	CZK 23,625	CZK 27,000	CZK 30,375	CZK 33,750	CZK 40,500	CZK 47,250	CZK 54,000	CZK 60,750	CZK 67,500
<b>1,000</b>	CZK 6,000	CZK 10,500	CZK 13,500	CZK 18,000	CZK 21,500	CZK 22,500	CZK 26,250	CZK 30,000	CZK 33,750	CZK 37,500	CZK 45,000	CZK 52,500	CZK 60,000	CZK 67,500	CZK 75,000

The royalty for use in music productions for over 3,000 people or with an admission fee over CZK 1,000 without VAT is calculated according to Table 1, which forms Annex No. 1. The royalty in tariff B is listed in Table 2, which forms Annex No. 2 to this tariff.

## Table for calculating the amount of royalties

The royalty is determined by the total number of spectators and the average admission fee.

Average admission fee exclusive of VAT	CZK 0–50	CZK 51–100	CZK 101–150	CZK 151–200	CZK 201–250	CZK 251–300	CZK 301–350	CZK 351–400	CZK 401–450	CZK 451–500	CZK 501–600	CZK 601–700	CZK 701–800	CZK 801–900	CZK 901–1,000
Number of persons up to															
<b>1,200</b>	CZK 7,200	CZK 12,600	CZK 16,200	CZK 21,600	CZK 22,500	CZK 27,000	CZK 31,500	CZK 36,000	CZK 40,500	CZK 45,000	CZK 54,000	CZK 63,000	CZK 72,000	CZK 81,000	CZK 90,000
<b>1,400</b>	CZK 7,350	CZK 13,600	CZK 18,900	CZK 22,750	CZK 26,250	CZK 31,500	CZK 36,750	CZK 42,000	CZK 47,250	CZK 52,500	CZK 63,000	CZK 73,500	CZK 84,000	CZK 94,500	CZK 105,000
<b>1,600</b>	CZK 8,400	CZK 14,400	CZK 21,600	CZK 24,000	CZK 30,000	CZK 36,000	CZK 42,000	CZK 48,000	CZK 54,000	CZK 60,000	CZK 72,000	CZK 84,000	CZK 96,000	CZK 108,000	CZK 120,000
<b>1,800</b>	CZK 9,450	CZK 16,200	CZK 22,000	CZK 27,000	CZK 33,750	CZK 40,500	CZK 47,250	CZK 54,000	CZK 60,750	CZK 67,500	CZK 81,000	CZK 94,500	CZK 108,000	CZK 121,500	CZK 135,000
<b>2,000</b>	CZK 10,500	CZK 18,000	CZK 22,500	CZK 30,000	CZK 37,500	CZK 45,000	CZK 52,500	CZK 60,000	CZK 67,500	CZK 75,000	CZK 90,000	CZK 105,000	CZK 120,000	CZK 135,000	CZK 150,000
<b>2,250</b>	CZK 11,813	CZK 20,250	CZK 25,313	CZK 33,750	CZK 42,188	CZK 50,625	CZK 59,063	CZK 67,500	CZK 75,938	CZK 84,375	CZK 101,250	CZK 118,125	CZK 135,000	CZK 151,875	CZK 168,750
<b>2,500</b>	CZK 12,375	CZK 22,500	CZK 28,125	CZK 37,500	CZK 46,875	CZK 56,250	CZK 65,625	CZK 75,000	CZK 84,375	CZK 93,750	CZK 112,500	CZK 131,250	CZK 150,000	CZK 168,750	CZK 187,500
<b>2,750</b>	CZK 13,125	CZK 23,850	CZK 30,938	CZK 41,250	CZK 51,563	CZK 61,875	CZK 72,188	CZK 82,500	CZK 92,813	CZK 103,125	CZK 123,750	CZK 144,375	CZK 165,000	CZK 185,625	CZK 206,250
<b>3,000</b>	CZK 13,500	CZK 25,400	CZK 33,750	CZK 45,000	CZK 56,250	CZK 67,500	CZK 78,750	CZK 90,000	CZK 101,250	CZK 112,500	CZK 135,000	CZK 157,500	CZK 180,000	CZK 202,500	CZK 225,000

The royalty for use in music productions for over 3,000 people or with an admission fee over CZK 1,000 without VAT is calculated according to Table 1, which forms Annex No. 1. The royalty in tariff B is listed in Table 2, which forms Annex No. 2 to this tariff.

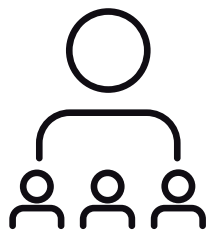
## Discounts



<b>Discount for a share of the unrepresented repertoire</b>	<b>If there are fewer than ten songs on the concert program, the amount of royalties for the granting of a license for use is reduced during the performance of</b>	two protected works by	<b>20 %</b>
		one protected work by	<b>40 %</b>
	<b>If there are ten or more songs on the concert program, the amount of the royalty is reduced</b>	when granting a license with a maximum of 2 unprotected musical works by	<b>10 %</b>
		when granting a license with a maximum of 3-4 unprotected musical works by	<b>20 %</b>
		when granting a license with a maximum of 5-6 unprotected musical works by	<b>30 %</b>
<b>Multiple productions</b>	The discount applies if the operator concludes a license agreement <b>for more than 5 separate music productions.</b> The discount is		<b>5 %</b>
<b>Repeated productions</b>	Repeated productions (e.g. for clubs or discos) mean productions held at the same place under the same conditions (same admission and similar number of visitors).		<b>10 % / 20 %</b>

Discounts are applied one after the other (each subsequent discount is calculated from the amount after applying the previous discount).  
Cases not regulated by this or another OSA tariff are determined by agreement.

## Common provisions



## Music production

A music production is a continuous performance held at a specific place and time. A continuous performance held in one day, in the same place without an admission fee or with an admission fee for the entire production, is considered to be one music production. For multi-day festivals (and similar events) held at the same place without admission or with admission for the entire duration of the festival or individual days, a continuous performance held on each day of the festival is considered as one music production. For festivals consisting of music productions held at different times or in different places (stages) with a separate admission fee, each of these productions is considered a separate performance. A song cycle and cyclical instrumental forms are considered to be one musical work from the point of view of this tariff.

## Number of visitors

If the operator does not reliably document the number of visitors within 15 days of the music production (ticket sales document, documents from the municipality collecting admission fees etc.), the royalty calculation will be based either on the venue capacity (i.e. the capacity stated in the occupancy permit) or on the rate of 1.5 persons per 1 m<sup>2</sup> for music productions held in the open air.

## Admission and gross revenues

Admission means a fee the payment of which gives the visitor the right to attend a cultural or social event in which musical works are used. Any different names of this fee (e.g. seat reservation, participation fee, club fee, membership fee etc.) are not essential. If the ticket entitles the visitor to participate in a multi-day production, the admission fee will be calculated per performance (one day) by dividing the total admission by the number of days of the production for which the admission was paid. For the purposes of calculating the average admission fee, voluntary admission fee, free admission and admission fee lower than CZK 50 without VAT is considered as admission of CZK 50 without VAT. Weighted average will be used to calculate the average admission. If the operator does not declare total sales or specific ticket sales in individual price categories, the admission fee of less than 30% of the price of the most expensive ticket will not be taken into account when calculating the royalty. Admission as part of other services (refreshments, gifts etc.) is taken into account on the basis of a calculation of material costs documented by the operator, up to 50 % of the admission fees. At company events with music production, CZK 200 without VAT per viewer is considered the amount of admission.

## Final provisions

The royalty stated in this tariff is without VAT. The stated rates of royalties are increased by VAT in the statutory amount.



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